

Unlike other firms that merely account for your unclaimed property, our professional advisors focus on helping you discover why you are generating so much in the first place. Then, we apply smart process and technology improvements to help right-size your payments.

Our team is comprised of business consultants who are experts in the many facets of unclaimed property.

- ✓ process review & improvement
- ✓ software implementation and optimization (tracker, fsi track, etc.)
- ✓ analysis of changing legislation
- ✓ audit defense and vda negotiations
- ✓ exemption analysis
- ✓ annual compliance and reporting
Just Right Compliance™ services

For more information on how we can help your company, please contact Heather Steffans at 816-559-0619 or heather.steffans@marketsphere.com.



Are you over-complying? Under-complying?

Take the **Just Right Compliance®** quiz



Are your Unclaimed Property payments **Just Right** for you?

Rating scale: Use the following key to rate your company's performance in the two areas below. Then plot the values on the graph below to help you determine whether you are over-complying or under-complying.

5	Excellent	Effective and comprehensive processes across the organization
4	Good	Generally effective processes, however not consistent across the enterprise
3	Average	Some processes documented, but compliance is inconsistent
2	Poor	Few, if any, documented processes and no sponsor for the business function
1	Very Poor	Company has no interest in achieving compliance

Compliance & Reporting

Immediate follow-up and remediation of stale items	5	4	3	2	1
Data gathering from all business units for all property types	5	4	3	2	1
Statutory due diligence mailings and processing	5	4	3	2	1
Unclaimed property reporting accuracy and timeliness	5	4	3	2	1

YOUR TOTAL ÷ 4 = **X**

Technology & Analysis

Use of unclaimed property tracking software	5	4	3	2	1
Identification of exempted items to eliminate over-escheatment	5	4	3	2	1
Use of automated interfaces to and from accounting systems	5	4	3	2	1
Reconciliation to the general ledger	5	4	3	2	1

YOUR TOTAL ÷ 4 = **Y**

The Unclaimed Property Maturity Model

Plot your X and Y values on the graph to see where you end up

Just Right Compliance®

Unclaimed Property Services

